



MTPL COMPANY
MODIRYAT TOSEE PAYDAR LYAN

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CIF AWSP PROCEDURES SHARED COST FOR SHIPMENT

1. Buyer issues Purchase Order upon receipt and acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing. (Opened for visible amendments).
3. Seller send's partial POP to Buyer via email along side legalized contract:
 - (a) Statement of Availability of Product
 - (b) Product Certificate of Origin
 - (d) Company Registration Certificate
 - (c) Product Passport
 - (e) Product Allocation Certificate
 - (e) Export License
4. Seller/buyer appoints and signs charter Party Agreement with the shipping Company to convey the first shipment to buyer's destination port. Buyer and Seller pay 50/50 to the shipping company for transporting of the first shipment to buyer's final discharge port.
5. Upon voyage readiness; Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the irrevocable Non-Transferable Documentary Letter of Credit DLC or Standby Letter of Credit SBLC to the Seller's Bank
6. Upon reception of buyer's instrument by seller's bank, shipment commences as scheduled in the signed contract.
7. Upon arrival of the cargo at the discharge port, buyer conducts Q&Q inspection via SGS or Equivalent, after inspection, Buyer pays Total value of cargo to Seller's nominated Bank via MT103 within 48 hours (two banking days), contract commences as scheduled.